WESTFA Group

"It was particularly important to us to find a solution that meets all our requirements and ensures efficiency, flexibility and transparency."

Oliver Höring, Managing Director of WESTFA Vertriebs- und Verwaltungs GmbH



Why did you choose OPTITOOL?

In May 2016, the WESTFA Group implemented OPTITOOL as trip planning and dispatching software including the OPTITOOL telematics APP. The managing director Oliver Höring specifically opted for the OPTITOOL APP Module with transmission of the actual data and delivery note printing on the vehicle by using the Tally printer connected to the calibration system.

Why did you choose the OPTITOOL Telematics APP?

"Our primary aim when introducing the OPTITOOL APP was to achieve a simple processing of the orders by the driver at the customer's site. In addition, it was particularly important for us, not only to increase efficiency and transparency, but also to achieve flexibility and intuitive usability", says Oliver Höring.

What where the special requirements for tank gas?

There are special requirements for tank gas which must be taken into consideration. For example peroid orders and service orders for tank and vehicle maintenance can be created and automatically planned in OPTITOOL.

Which APP functions are particularly helpful for your company?

The following functions are especially useful for us:

After a successful receipt printing of the calibration system, the delivery is printed by just one click.

The actual data is transferred to the dispatching in real time.

The driver can add new sales products for repairing a customer storage.

If the driver is unable to deliver a customer, the driver can enter a reason for this, such as "customer is not at home", in the APP for the relevant order.

WESTFA-Group

Overview

Medium-sized company Founded in 1946 More than 250 employees More than 30 tankers

Locations

Headquarters in Hagen, Oldenburg, Sehlem, Kindsbach, Mannheim, Hartmannsdorf, Sinsheim and Hohenfels

Description

Within the last years, the company WESTFA has always been on a steady growth course and is one of the leading liquid gas suppliers in Germany. The numerous storages of private end users as well as in commercial and industrial sectors are supplied by the company's own modern vehicle fleet.



